



BRITISH AMERICAN
TOBACCO

LEAF TRAINEE

BRITISH AMERICAN TOBACCO

LOCAL LEAF DEVELOPMENT IN VIETNAM



North (Cao Bang + Lang Son)

- Grow FCV
- Variety: K326 & Local hybrid
- 25% volume



Central (Gia Lai + Daklak):

- Grow FCV
- Variety: PVH51, K326 and CSC 07
- 60% volume

South (Tay Ninh + Dong Nai)

- Grow FCV
- Variety: PVH 51, K326 & CSC 07
- 15% volume

Leaf Objectives

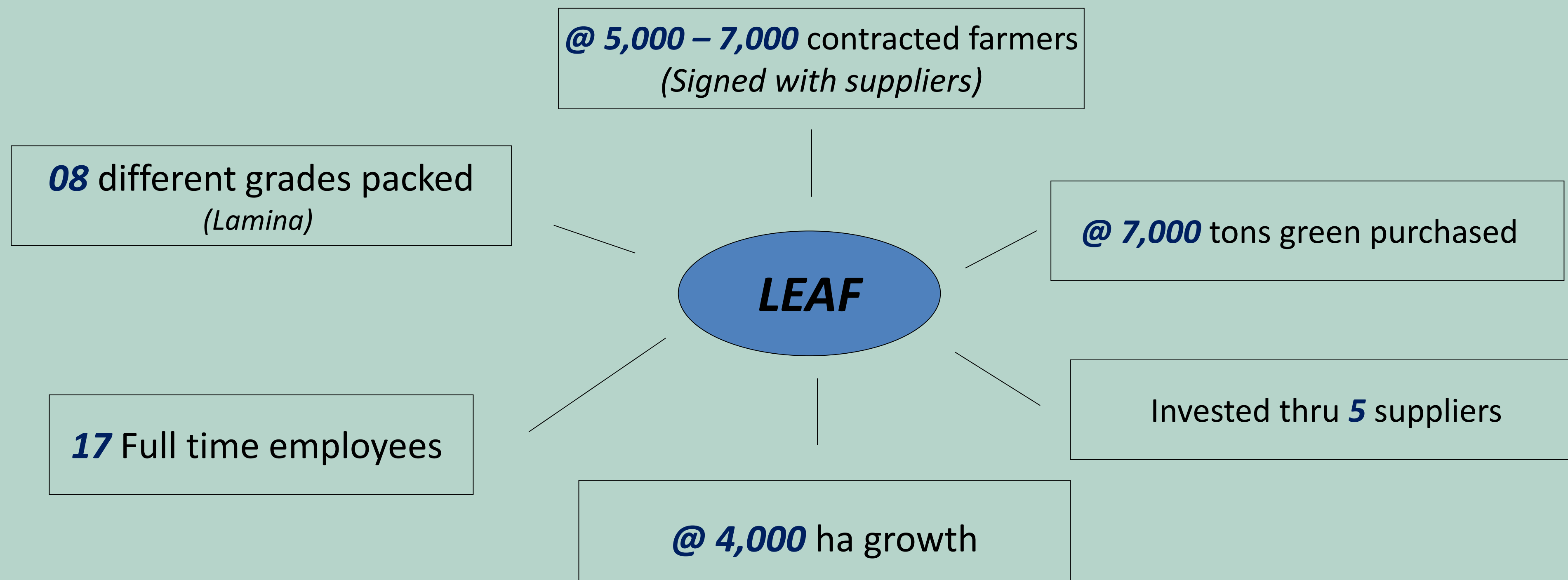
- Increase local leaf supply for import substitution
- Poverty alleviation
- Transfer best agronomy/curing/environmental friendly practices to the farmers

- ✓ Conducted Soil analysis to identify soil fertility & chemistry & recommend suitable fertiliser mixture.
- ✓ Providing Training to farmers on BAT's Growing & Curing Best practices.
- ✓ Advising on methods to minimize cost of production.
- ✓ Reduce usage of Agro-chemicals to minimize damage to the Environment & reduce cost.
- ✓ Usage of Agricultural waste products as fuel for curing: Introduced efficient Barn models.

WHAT'S BAT LEAF TEAM?



SCALE CROP OF VIETNAM



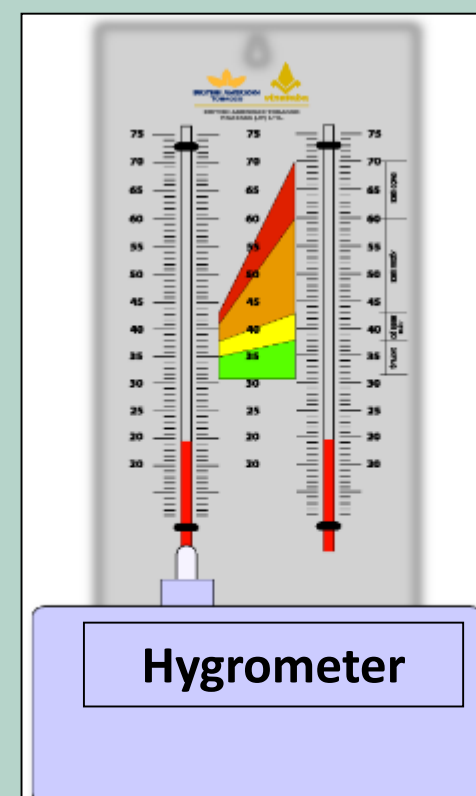
EFFECTIVE FARMING TRAINING PROGRAM FROM SEEDBEDS TO CURING



CURING BARN WITH RICE HUSK FURNACE

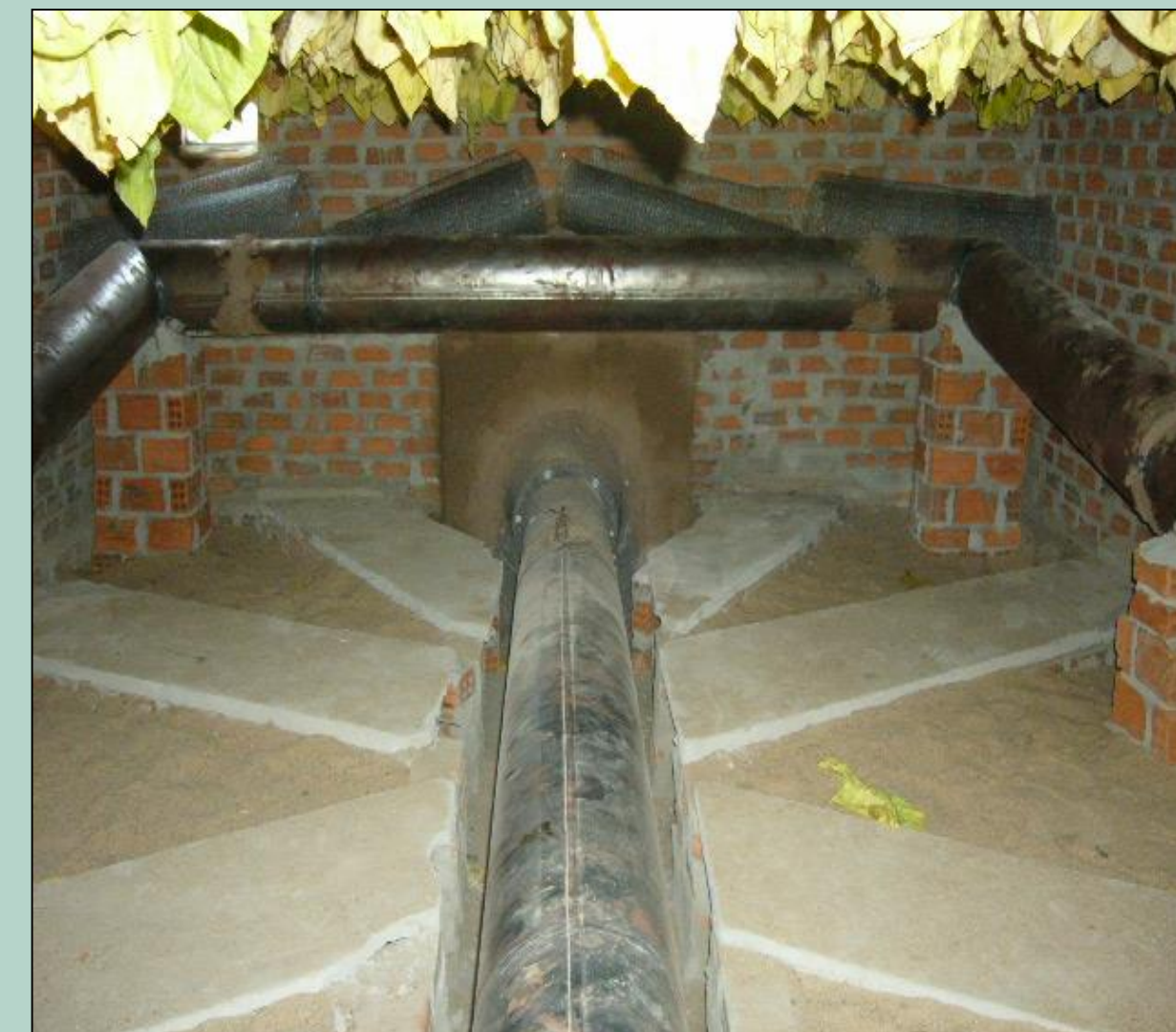


Bottom Ventilator

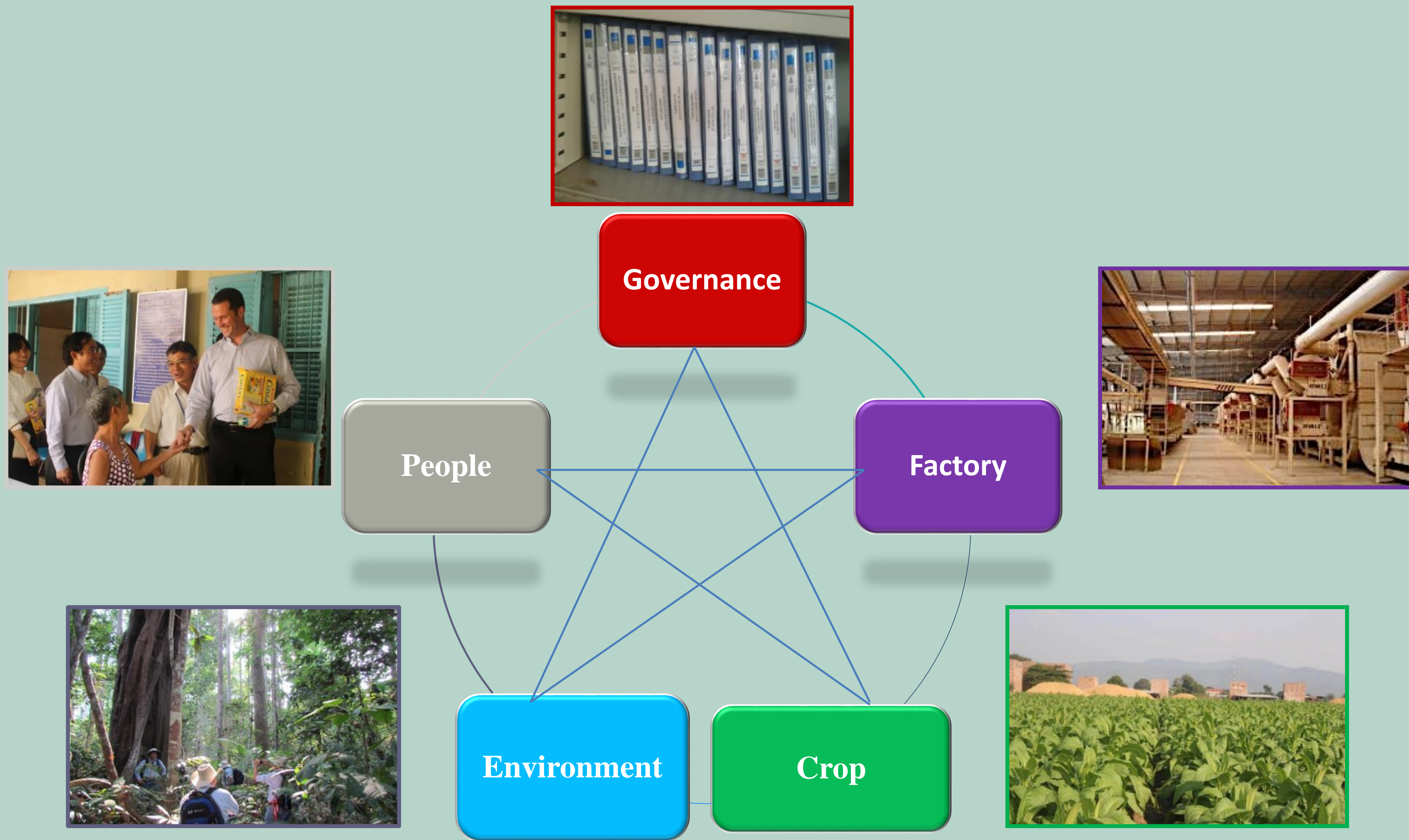


Hygrometer

Curing Meter



SUSTAINABLE TOBACCO PROGRAM (STP)



ATTACHEMENT



Leaf Field Attach: Crop development, STP, build relationship

Training: English, OJT: Presentation skill, Leadership Capability

BENEFITS



ALLOWANCE

Around **10.000.000** VND/month.



EXTRA SUPPORT

Follow TOT as Company policy for accommodation and travelling to Leaf Growing Area (including Central, North and South of Vietnam) for working.



COMPANY BUS

Provide Company bus for two ways travelling between Ho Chi Minh city and Bien Hoa city.



COMPANY MEAL

1 meal portion/working day.



LOCATION & WORKING HOUR



Based in Bien Hoa, Dong Nai province

7:00 AM – 15:30 PM

FIELD TRAVEL



Travel to Leaf Growing Area (Gia Lai,
Dak Lak, Tay Ninh, Cao Bang, Lang
Son...)





KEY ACCOUNTABILITIES

OPERATIONAL - TECHNICAL PROFESSIONAL RESULT

1

Deliver & communicate the annual R&D plan aligned with the leaf strategic plan.

2

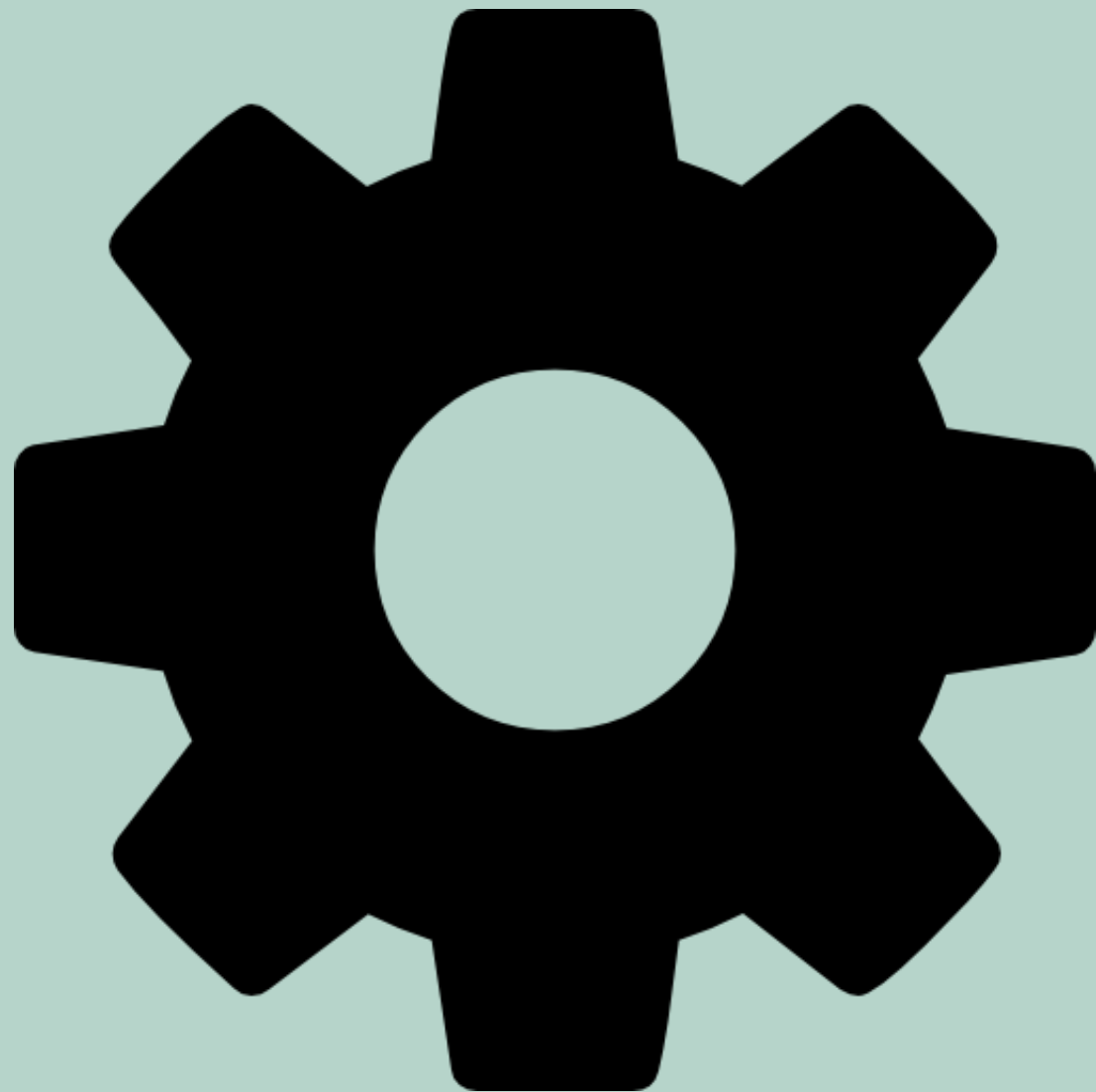
Drive STP improvement and carry out internal audit yearly and update to the system on time.

3

Identify demand of crop input (including tobacco variety, fertilizer, crop protect agents, etc.). Then, lead providing process of crop input to leaf growing area on time in full.

4

Identify & bring in the best practices/research findings from other OpCos/research organizations that help producing the quality/style required for import substitution & farmers' cost of reduction.



LEADERSHIP RESULT

Driving New variety registering process & get approval of Ministry of Agronomy. Undertake Research trials

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Leading STP program, IPM program to ensure all leaf suppliers meet BAT standards.

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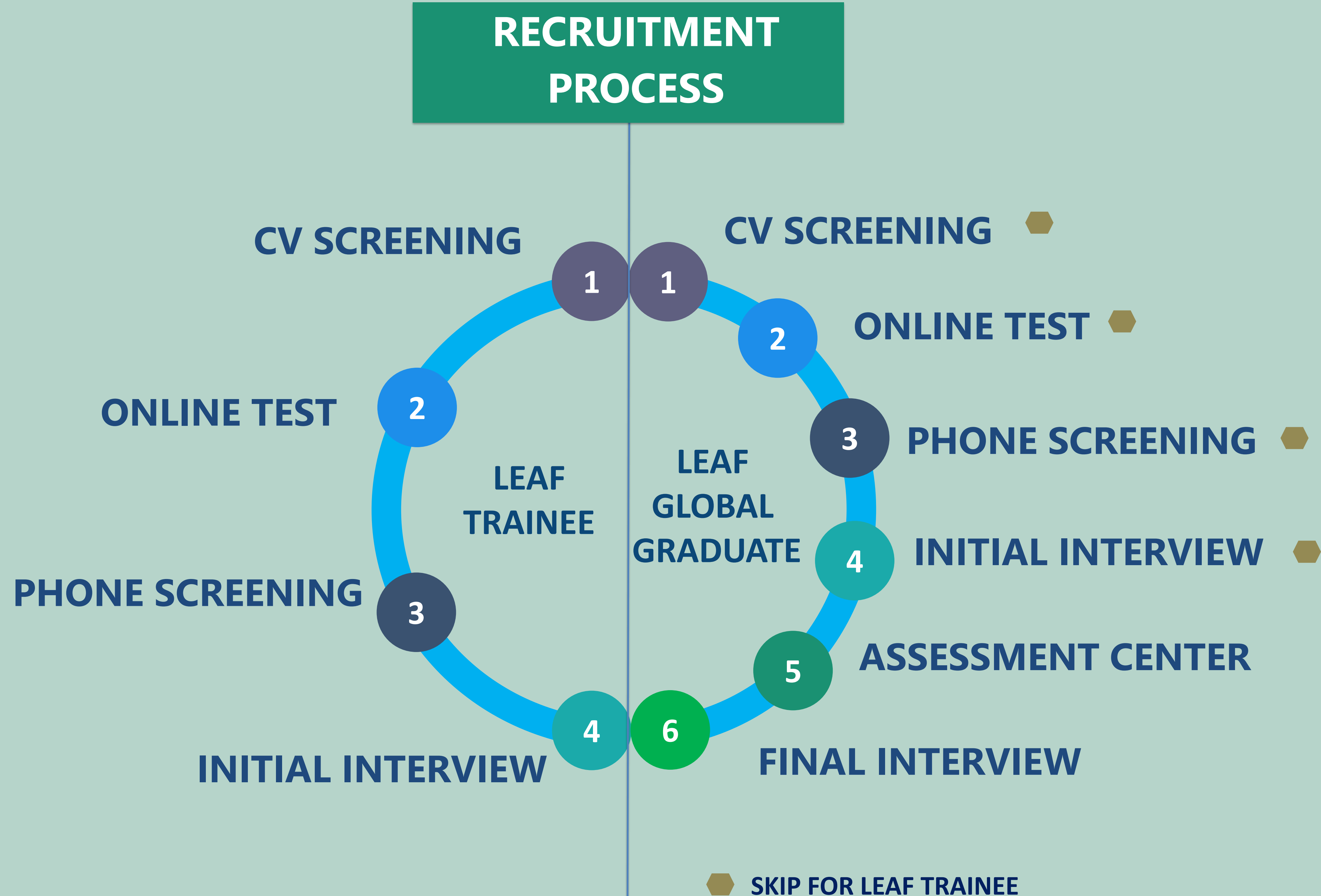
RELATIONSHIP RESULT



1. Develop strong internal relationship with Leaf Field Team, Operations, Finance & HR to ensure smooth functioning of business.

2. Well relationship with ASPAC Region and Global to support each other for cooperated goals.

3. Good relationship with Local Authorities, Vinataba, third party suppliers and other companies to implement related programs.





REQUIREMENTS



University
Graduate, priority
for Agronomy
Decree



Understanding
of Social system
of Vietnam



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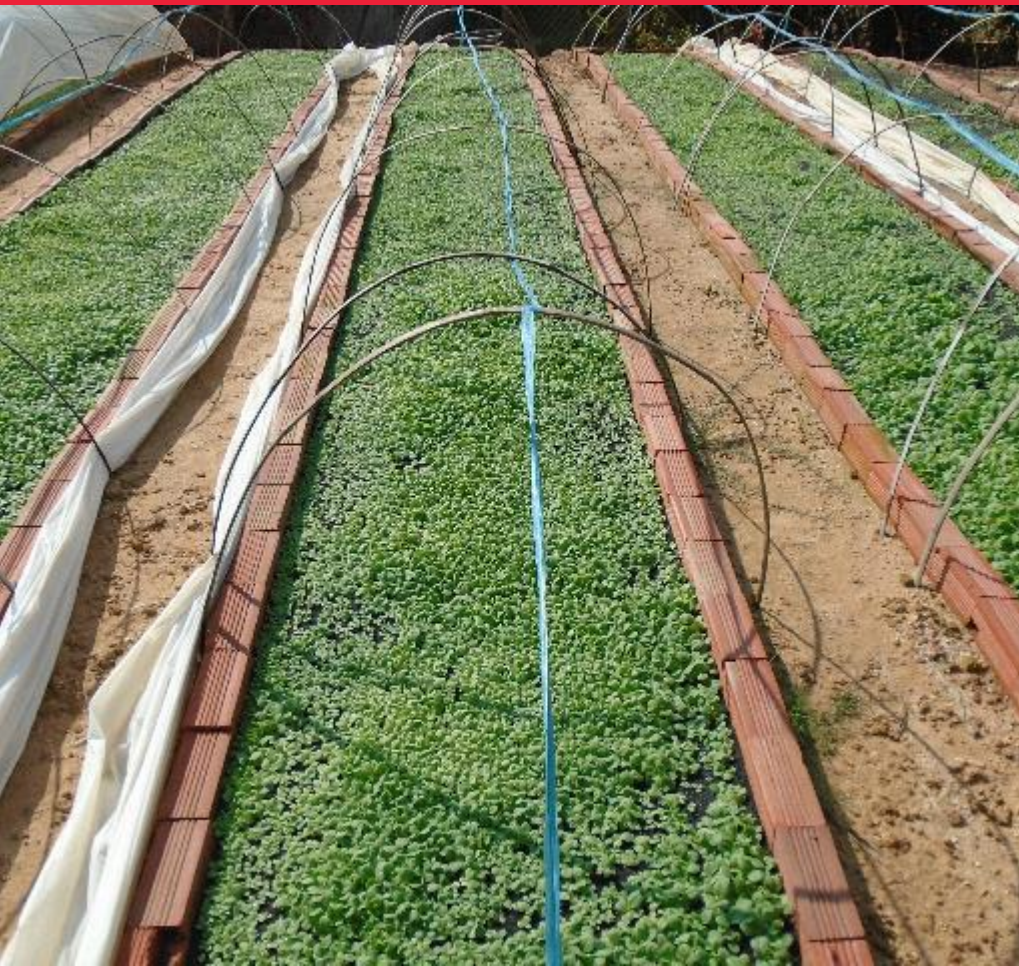
Good communication
and translation skills in
Vietnamese and English



Experience in handling
analysis data &
interpretation of the
research findings



Interpersonal skill &
strong capability to
work together with
the management
team home & abroad



Ability to establish a
strong network with
Govt. /international
Agro-research
organization

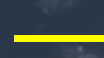


Learn quickly and be
proactive in supporting
Company activities. Be
able to work under
tight timeline





Contact Us



MS. NGUYEN THI TAM VI
TALENT MANAGER
(+84) 937388155



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THANK YOU